

job advertisement



Global Value & Access Manager (f/m/d)

The biopharmaceutical company CO.DON AG is one of the world's leading specialists in cell cultivation. Headquartered in the Berlin region, CO.DON AG develops, produces and markets tissue engineering cell therapy products. In July 2017 CO.DON AG received the European marketing authorization for its product, an Advanced Therapy Medicinal Product (ATMP). This product is an autologous cell therapy for the minimally invasive repair of articular cartilage defects in the knee, manufactured from the patient's own cartilage cells.

- i** **fulltime**
- i** **Berlin / Leipzig**
- i** **Work experience**
- i** **as of now**

To support the Global Market Access team, our headquarter in Berlin is recruiting for the earliest possible date a

Global Value & Access Manager (f/m/d)

Summary of the position:

- Develop and manage European Pricing & Reimbursement strategies
- Develop added value & benefit argumentation
- Engage in HTA dossier submissions across Europe
- Engage in go-to-market projects and develop market entry analysis
- Develop and facilitate the execution of health economics and outcomes research (HEOR) strategies and projects to generate additional real-world evidence for CO.DON AG products
- Engage in health policy on EU level

Objectives

- Manage European Market Access and Pricing & Reimbursement projects including health technology assessment (HTA) dossier preparations
- Develop and execute HEOR strategies to optimise Market Access evidence generation
- Develop communication plans (e.g. manuscripts, scientific forum presentations, slide decks) to build additional evidence supporting the value proposition
- Translate clinical and real-world evidence into value-based argumentation for payer and other stakeholders

- Develop a best-in-class Core Value Dossier (CVD) and other global value material and ensure acceptance by local markets
- Engage in go-to-market projects and develop market entry analysis with focus on pricing & reimbursement requirements
- Contribute to meetings with external bodies such as HTA agencies and engage with KOL to seek external input to further evidence generation strategies and plans
- Collaborate with patient registries to facilitate long-term outcomes data
- Perform unmet needs analyses, evidence gap analyses, systematic literature research
- Support cross-functionally with Clinical Operations, Commercial, Medical Affairs, and Launch Teams
- Support Sales Team in terms of reimbursement and payer communication (outside Germany)
- Engage in stakeholder management and health policy activities on EU level

Qualification

- Relevant life science or economics background, post-graduate qualification (e.g. PhD)
- Solid understanding of health economics & outcomes research (HEOR) and clinical study design
- Profound knowledge of the European health care systems including HTA procedures
- Market Access launch experience
- Excellent analytical and project management skills
- Experience in pharmaceutical industry especially in the ATMP's field would be an advantage
- Proven ability to translate clinical and real-world data into evidence-based value arguments and deliverables, e.g. publications
- Ability to create strong networks and enjoy working in cross-functional teams
- Fluent in both written and spoken English on a professional level
- Willingness to travel across EU

Please send your complete application (cover letter, curriculum vitae, certificates), stating the earliest possible starting date and your salary expectations, to Human Resources, Ms Anne Sittner, karriere@codon.de, by e-mail with the subject line " Global Value & Access Manager ".

Please note that we do not return any documents sent by post.

We look forward to receiving your application!